## **2019 SESSION**

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1 VIRGINIA ACTS OF ASSEMBLY - CHAPTER 2 An Act to amend and reenact §§ 38.2-1700 and 38.2-3420 of the Code of Virginia and to amend the 3 Code of Virginia by adding in Chapter 1 of Title 3.2 an article numbered 4, consisting of sections 4 numbered 3.2-116 through 3.2-119, relating to the formation of benefits consortium by a sponsoring 5 association operating as nonprofit agricultural organization. [H 1661] 6 7 Approved 8 Be it enacted by the General Assembly of Virginia: 9 1. That §§ 38.2-1700 and 38.2-3420 of the Code of Virginia are amended and reenacted and that 10 the Code of Virginia is amended by adding in Chapter 1 of Title 3.2 an article numbered 4, 11 consisting of sections numbered 3.2-116 through 3.2-119, as follows: 12 Article 4. 13 Benefits Consortium. 14 § 3.2-116. Definitions. 15 As used in this chapter, unless the context requires a different meaning: "Benefits consortium" means a trust that complies with the conditions set forth in § 3.2-117. 16 17 "Benefits plan" means a health plan that is sponsored by a sponsoring association and offered or 18 sold to members through a trust to provide health benefits as permitted under ERISA and the provisions 19 of this chapter. 20 "ERISA" means the federal Employee Retirement Income Security Act of 1974 (P.L. 93-406, 88 Stat. 21 829), as amended. 22 "Health benefits" means coverage for all or a portion of the costs of medical, prescription drug, 23 dental, and vision care incurred by an individual covered by a health plan. 24 "Health plan" has the meaning ascribed to employee welfare benefit plan in § 3(1) of ERISA at 29 25 U.S.C. § 1002(1). 26 "Member" means a person that (i) conducts business operations within the Commonwealth, (ii) 27 employs individuals who reside in the Commonwealth, and (iii) is a member of the sponsoring 28 association. 29 "Sponsoring association" means a nonstock corporation formed under Chapter 10 (§ 13.1-801 et 30 seq.) of Title 13.1 that: 31 1. Operates as a nonprofit agricultural organization as domiciled in the Commonwealth and created 32 primarily to promote programs for the development of rural communities and the economic stability and 33 sustainability of farmers in the Commonwealth; 34 2. Has been actively in existence for at least 10 years; 35 3. Has had in the five preceding years an average of not fewer than five members; 4. Has been formed and maintained in good faith for purposes other than obtaining or providing 36 37 health benefits; 38 5. Does not condition membership in the sponsoring association on any factor relating to the health 39 status of an individual, including an employee of a member of the sponsoring association or a 40 dependent of such an employee; 41 6. Makes any benefits plan available to all members regardless of any factor relating to the health 42 status of such members or individuals eligible for coverage through a member; 43 7. Does not make any benefits plan available to any person who is not a member of the association; 44 and 45 8. Meets such additional requirements as may be imposed under the laws of the Commonwealth. "Sponsoring association" includes any wholly owned subsidiary of a sponsoring association. 46 "Trust" means a trust that (i) is established to accept and hold assets of a health plan in trust in 47 accordance with the terms of the written trust document for the sole purposes of providing medical, **48** 49 prescription drug, dental, and vision benefits and defraying reasonable administrative costs of providing 50 health benefits under a benefits plan and (ii) complies with the conditions set forth in § 3.2-117. 51 § 3.2-117. Conditions for a benefits consortium. A trust shall constitute a benefits consortium and be authorized to sell or offer to sell benefits plans 52 53 to members of the sponsoring association in accordance with the provisions of this chapter if all of the 54 following conditions are satisfied: 55 1. The trust is subject to (i) ERISA and U.S. Department of Labor regulations applicable to multiple 56 employer welfare arrangements and (ii) the authority of the U.S. Department of Labor to enforce such

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57 law and regulations;

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58 2. A Form M-1, Report for Multiple Employer Welfare Arrangements (MEWAs), for the applicable 59 plan year shall be filed with the U.S. Department of Labor identifying the arrangement among the trust, 60 sponsoring association, and benefits plans offered through the trust as a multiple employer welfare 61 arrangement;

62 3. The trust operates as a nonprofit voluntary employee beneficiary association within the meaning of 63 § 501(c)(9) of the Internal Revenue Code of 1986;

64 4. The trust's organizational documents:

65 a. Provide that the trust is sponsored by the sponsoring association:

b. State that its purpose is to provide medical, prescription drug, dental, and vision benefits to 66 67 participating employees of the sponsoring association or its members, and the dependents of those 68 employees, through benefits plans;

69 c. Provide that the funds of the trust are to be used for the benefit of participating employees, and the dependents of those employees, through insurance, self-insurance, or a combination thereof, as 70 71 determined by the trustee, and for defraving reasonable expenses of administering and operating the 72 trust and any benefits plan;

73 d. Limit participation in benefits plans to the sponsoring association and its members; 74

e. Limit the health plans offered through the trust to benefits plans;

f. Grant the sponsoring association the power to appoint the trustee of the trust;

g. Provide the trustee with powers for the control and management of the trust; and

77 h. Require the trustee to discharge its duties with respect to the trust in accordance with the 78 fiduciary duties defined in ERISA;

79 5. Five or more members participate in one or more benefits plans;

80 6. The trust establishes and maintains reserves determined in accordance with sound actuarial 81 principles;

7. The trust has purchased and maintains policies of specific, aggregate, and terminal excess 82 83 insurance with retention levels determined in accordance with sound actuarial principles from insurers 84 licensed to transact the business of insurance in the Commonwealth; 85

8. The trust has secured one or more guarantees or standby letters of credit that:

86 a. Guarantee the payment of claims under the benefits plans in an aggregate amount not less than 87 the trust's annual aggregate excess insurance retention level, minus the annual premium assessments for 88 the benefits plans, minus the trust's net assets, which net assets amount shall be net of the trust's 89 reasonable estimate of incurred but not reported claims; and

90 b. Have been issued by qualified United States financial institutions as such term is used in subdivision 2 c of § 38.2-1316.4; 91 92

9. The trust has purchased and maintains commercially reasonable fiduciary liability insurance;

10. The trust has purchased and maintains a bond that satisfies the requirements of ERISA;

11. The trust is audited annually by an independent certified public accountant;

12. The trust does not include in its name the words "insurance," "insurer," "underwriter," "mutual," or any other word or term or combination of words or terms that is uniquely descriptive of an insurance company or insurance business unless the context of the remaining words or terms clearly 95 96 97 indicates that the entity is not an insurance company and is not carrying on the business of insurance; 98 99 and

100 13. The trust does not pay commissions or other remuneration to any person that is conditioned 101 upon the enrollment of persons in any benefits plan. 102

## § 3.2-118. Additional requirements.

103 A. The board of directors of the sponsoring association shall:

104 1. Have exclusive fiscal control over and responsibility for the operation of any benefits plan;

105 2. Operate any benefits plans in accordance with the fiduciary duties defined in ERISA; and

106 3. Have the power to make and collect special assessments against members and, if any assessment 107 is not timely paid, to enforce collection of such assessment.

B. Each member shall be liable for its allocated share of the liabilities of the sponsoring association 108 109 under a benefits plan as determined by the board of directors. 110

## § 3.2-119. Sponsoring association not subject to regulation or taxation as an insurance company.

The sponsoring association of a benefits consortium shall not, by virtue of its sponsorship of the 111 112 benefits consortium or any benefits plan, be subject to:

113 1. The provisions of Title 38.2 or regulations adopted thereunder, including those provisions and regulations otherwise applicable to multiple employer welfare arrangements; or 114

115 2. The tax levied on insurance companies pursuant to § 58.1-2501.

§ 38.2-1700. Purpose and applicability of chapter. 116

A. The purpose of this chapter is to protect, subject to certain limitations, the persons specified in 117

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subsection B against failure in the performance of contractual obligations, under life, accident and 118 119 sickness insurance, and annuity policies, plans, or contracts specified in subsection C because of the 120 impairment or insolvency of the member insurer that issued the policies, plans, or contracts. This chapter 121 shall be construed to effect this purpose. To provide this protection, an association of member insurers is 122 created to pay benefits and to continue coverage as limited by this chapter, and members of the 123 Association are subject to assessments to provide funds to carry out the purpose of this chapter.

124 B. This chapter shall provide coverage for the policies and contracts specified in subsection C as 125 follows:

126 1. This chapter shall provide coverage, for the policies and contracts specified in subsection C, to 127 persons who, regardless of where they reside, except for nonresident certificate holders under group 128 policies or contracts, are the beneficiaries, assignees, or payees, including health care providers rendering 129 services covered under accident and sickness insurance policies or certificates, of the persons covered 130 under subdivision B 2.

131 2. This chapter shall provide coverage, for the policies and contracts specified in subsection C, to 132 persons who are owners of or certificate holders or enrollees under the policies or contracts, other than 133 unallocated annuity contracts and structured settlement annuities, and in each case who:

134 a. Are residents; or

135 b. Are not residents and (i) the member insurer that issued the policies or contracts is domiciled in 136 the Commonwealth, (ii) the states in which the persons reside have associations similar to the 137 Association, and (iii) the persons are not eligible for coverage by an association in any other state due to 138 the fact that the insurer or health maintenance organization was not licensed in the state at the time 139 specified in the state's guaranty association law.

140 3. For unallocated annuity contracts specified in subsection C, subdivisions B 1 and B 2 shall not 141 apply, and this chapter, except as provided in subdivisions B 5 and B 6, shall provide coverage to persons who are the owners of the unallocated annuity contracts if the contracts are issued to or in 142 143 connection with a specific benefit plan whose plan sponsor has its principal place of business in the 144 Commonwealth.

145 4. For structured settlement annuities specified in subsection C, subdivision B 1 and B 2 shall not 146 apply and this chapter, except as provided in subdivisions B 5 and B 6, shall provide coverage to a 147 person who is a payee under a structured settlement annuity, or beneficiary of a payee if the payee is 148 deceased, if the payee: 149

a. Is a resident, regardless of where the contract owner resides; or

150 b. Is not a resident and both (i) the contract owner of the structured settlement annuity is (a) a 151 resident or (b) not a resident but the insurer that issued the structured settlement annuity is domiciled in 152 the Commonwealth and the state in which the contract owner resides has an association similar to the 153 Association; and (ii) neither the payee or beneficiary, nor the contract owner is eligible for coverage by 154 the association of the state in which the payee or contract owner resides. 155

5. This chapter shall not provide coverage to:

156 a. A person who is a payee, or beneficiary, of a contract owner resident of the Commonwealth if the 157 payee, or beneficiary, is afforded any coverage by the association of another state; or

158 b. A person covered under subdivision B 3 if any coverage is provided by the association of another 159 state to the person.

160 6. This chapter is intended to provide coverage to a person who is a resident of the Commonwealth 161 and, in special circumstances, to a nonresident. In order to avoid duplicate coverage, if a person who 162 would otherwise receive coverage under this chapter is provided coverage under the laws of any other state, the person shall not be provided coverage under this chapter. In determining the application of the 163 164 provisions of this subdivision in situations where a person could be covered by the association of more 165 than one state, whether as an owner, payee, enrollee, beneficiary, or assignee, this chapter shall be 166 construed in conjunction with other state laws to result in coverage by only one association.

167 C. This chapter shall:

168 1. Provide coverage to the persons specified in subsection B for policies or contracts of direct, 169 nongroup life insurance, accident and sickness insurance, which for the purposes of this chapter includes 170 health maintenance organization subscriber contracts and certificates, or annuities, and supplemental 171 contracts to any of these, for certificates under direct group policies and contracts, and for unallocated 172 annuity contracts issued by member insurers, in each case except as limited by this chapter. Annuity 173 contracts and certificates under group annuity contracts include guaranteed investment contracts, deposit 174 administration contracts, unallocated funding agreements, allocated funding agreements, structured 175 settlement annuities, and any immediate or deferred annuity contracts. This chapter shall apply also to 176 dental benefit contracts entered into with a dental plan organization as provided in Chapter 61 177 (§ 38.2-6100 et seq.).

178 2. Except as otherwise provided in subdivision 3, not provide coverage for: 179 a. A portion of a policy or contract not guaranteed by a member insurer or under which the risk is 180 borne by the policy or contract owner;

181 b. A policy or contract of reinsurance, unless assumption certificates have been issued pursuant to the 182 reinsurance policy or contract;

183 c. A portion of a policy or contract to the extent that the rate of interest on which it is based, or the 184 interest rate, crediting rate, or similar factor determined by use of an index or other external reference stated in the policy or contract employed in calculating returns or changes in value: 185

(1) Averaged over the period of four years prior to the date on which the member insurer becomes 186 an impaired or insolvent insurer under this chapter, whichever is earlier, exceeds the rate of interest 187 188 determined by subtracting two percentage points from Moody's Corporate Bond Yield Average averaged 189 for that same four-year period or for such lesser period if the policy or contract was issued less than 190 four years before the member insurer becomes an impaired or insolvent insurer under this chapter, 191 whichever is earlier; and

192 (2) On and after the date on which the member insurer becomes an impaired or insolvent insurer 193 under this chapter, whichever is earlier, exceeds the rate of interest determined by subtracting three 194 percentage points from Moody's Corporate Bond Yield Average as most recently available;

195 d. A portion of a policy or contract issued to a plan or program of an employer, association, or other 196 person to provide life, health, or annuity benefits to its employees, members, or others, to the extent that 197 the plan or program is self-funded or uninsured, including but not limited to benefits payable by an 198 employer, association, or other person under:

199 (1) A multiple employer welfare arrangement as defined in 29 U.S.C. § 1144;

200 (2) A minimum premium group insurance plan;

201 (3) (2) A stop-loss agreement described in subsection B of § 38.2-109; or

202 (4) (3) An administrative services only contract;

203 e. A portion of a policy or contract to the extent that it provides for:

204 (1) Dividends or experience rating credits;

205 (2) Voting rights; or

206 (3) Payment of any fees or allowances to any person, including the policy or contract owner, in 207 connection with the service to or administration of the policy or contract;

208 f. A policy or contract issued in the Commonwealth by a member insurer at a time when its license 209 to issue the policy or contract in the Commonwealth had been suspended, revoked, not renewed, or 210 voluntarily withdrawn;

211 g. An unallocated annuity contract issued to or in connection with a benefit plan protected under the 212 federal Pension Benefit Guaranty Corporation, regardless of whether the federal Pension Benefit 213 Guaranty Corporation has yet become liable to make any payments with respect to the benefit plan;

214 h. A portion of an unallocated annuity contract that is not issued to or in connection with a specific 215 employee, union, or association of natural persons benefit plan;

216 1. A portion of a policy or contract to the extent that the assessments required by § 38.2-1705 with 217 respect to the policy or contract are preempted by federal or state law;

j. An obligation that does not arise under the express written terms of the policy or contract issued 218 219 by the member insurer to the enrollee, certificate holder, contract owner, or policy owner, including: 220

(1) Claims based on marketing materials;

221 (2) Claims based on side letters, riders, or other documents that were issued by the member insurer 222 without meeting applicable policy or contract form filing or approval requirements; 223

(3) Misrepresentations of or regarding policy or contract benefits:

(4) Extra-contractual claims; or

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(5) A claim for penalties or consequential or incidental damages;

k. A contractual agreement that establishes the member insurer's obligations to provide a book value 226 227 accounting guaranty for defined contribution benefit plan participants by reference to a portfolio of assets that is owned by the benefit plan or its trustee, which in each case is not an affiliate of the 228 229 member insurer;

230 1. A portion of a policy or contract to the extent it provides for interest or other changes in value to 231 be determined by the use of an index or other external reference stated in the policy or contract, but 232 which have not been credited to the policy or contract, or as to which the policy or contract owner's rights are subject to forfeiture, as of the date the member insurer becomes an impaired or insolvent 233 234 insurer under this chapter, whichever is earlier. If a policy's or contract's interest or changes in value are credited less frequently than annually, then for purposes of determining the values that have been 235 credited and are not subject to forfeiture under this subdivision, the interest or change in value 236 237 determined by using the procedures defined in the policy or contract will be credited as if the 238 contractual date of crediting interest or changing values was the date of impairment or insolvency. whichever is earlier, and will not be subject to forfeiture; 239

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240 m. A policy or contract providing any hospital, medical, prescription drug, or other health care 241 benefits pursuant to Part C or Part D of Subchapter XVIII, Chapter 7 of Title 42 of the United States Code (known as Medicare Parts C and D); Subchapter XIX, Chapter 7 of Title 42 of the United States 242 243 Code (known as Medicaid); § 32.1-352 (known as FAMIS); or any regulations issued pursuant thereto; 244 or 245

n. A charitable gift annuity as defined in § 38.2-106.1.

246 3. The exclusion from coverage referenced in subdivision 2 c shall not apply to any portion of a 247 policy or contract, including a rider, that provides long-term care or any other accident and sickness 248 insurance benefits. The exclusion from coverage referenced in subdivision 2 d shall not apply to any 249 portion of a policy or contract issued by a self-funded multiple employer welfare arrangement as set 250 forth in subsection B of § 38.2-3420.

251 D. The benefits that the Association may become obligated to cover shall in no event exceed the 252 lesser of:

253 1. The contractual obligations for which the insurer is liable or would have been liable if it were not 254 an impaired or insolvent insurer; or 255

2. With respect to:

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a. One life, regardless of the number of policies or contracts:

257 (1) \$300,000 in life insurance death benefits, but not more than \$100,000 in net cash surrender and 258 net cash withdrawal values for life insurance;

259 (2) For accident and sickness insurance benefits, (i) \$100,000 for coverage not defined as disability 260 income insurance, health benefit plans, or long-term care insurance including any net cash surrender and net cash withdrawal values; (ii) \$300,000 for disability income insurance and \$300,000 for long-term 261 262 care insurance; and (iii) \$500,000 for health benefit plans; and

263 (3) \$250,000 in the present value of annuity benefits, including net cash surrender and net cash 264 withdrawal values;

265 b. Each individual participating in a benefit plan established under Section 401, 403(b) or 457 of the 266 U.S. Internal Revenue Code who (i) selected an investment option that includes investment in unallocated annuity contracts and (ii) is covered by such an unallocated annuity contract, including the 267 268 beneficiaries of each such individual if deceased, in the aggregate, \$250,000 in present value of annuity 269 benefits, including net cash surrender and net cash withdrawal values;

270 c. Each payee of a structured settlement annuity (or beneficiary or beneficiaries of the payee if 271 deceased), \$250,000 in present value annuity benefits, in the aggregate, including net cash surrender and 272 net cash withdrawal values, if any; and

273 d. One plan sponsor whose plans own directly or in trust one or more unallocated annuity contracts 274 part or all of any of which is not included in subdivision 2 b, \$5 million in benefits, irrespective of the 275 number of contracts with respect to the plan sponsor. However, in the case where one or more 276 unallocated annuity contracts are covered contracts under this chapter and are owned by a trust or other 277 entity for the benefit or two or more plan sponsors, coverage shall be afforded by the Association if the 278 largest interest in the trust or entity owning the contract or contracts is held by a plan sponsor whose 279 principal place of business is in the Commonwealth and in no event shall the Association be obligated 280 to cover more than \$5 million in benefits with respect to all such unallocated contracts.

281 e. In no event shall the Association be obligated to cover (i) more than an aggregate of \$350,000 in 282 benefits with respect to any one life under subdivisions D 2 a, b, and c except with respect to benefits 283 for health benefit plans under subdivision D 2 a (2), in which case the aggregate liability of the 284 Association shall not exceed \$500,000 with respect to any one individual, or (ii) with respect to one 285 owner of multiple nongroup policies of life insurance, whether the policy or contract owner is an 286 individual, firm, corporation, or other person, and whether the persons insured are officers, managers, 287 employees, or other persons, more than \$5 million in benefits, regardless of the number of policies and 288 contracts held by the owner.

289 f. The limitations set forth in this subsection are limitations on the benefits for which the Association 290 is obligated before taking into account either its subrogation and assignment rights or the extent to 291 which those benefits could be provided out of the assets of the impaired or insolvent insurer attributable 292 to covered policies. The costs of the Association's obligations under this chapter may be met by the use 293 of assets attributable to covered policies or reimbursed to the Association pursuant to its subrogation and 294 assignment rights.

295 g. For purposes of this chapter, benefits provided by a long-term care rider to a life insurance policy 296 or annuity contract shall be considered the same type of benefits as the base life insurance policy or 297 annuity contract to which such rider relates.

298 E. In performing its obligations to provide coverage under § 38.2-1704, the Association shall not be 299 required to guarantee, assume, reinsure, reissue, or perform, or cause to be guaranteed, assumed, 300 reinsured, reissued, or performed, the contractual obligations of the insolvent or impaired insurer under a 6 of 6

301 covered policy or contract that the Association has determined, with the concurrence of the Commission, 302 do not materially affect the economic values or economic benefits of the covered policy or contract.

## 303 § 38.2-3420. Authority and jurisdiction of Commission; exception.

304 A. Except as provided in subsection subsections B and C, any person offering or providing coverage 305 in the Commonwealth for health care services, whether the coverage is by direct payment, 306 reimbursement, or otherwise, shall be presumed to be subject to the jurisdiction of the Commission to 307 the extent the person is not regulated by another agency of the Commonwealth, any subdivision of the 308 Commonwealth, or the federal government relating to the offering or providing of coverage for health 309 care services. 310

B. As used in this subsection:

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"Health benefit plan" has the same meaning ascribed to the term in § 38.2-3431.

312 "Self-funded multiple employer welfare arrangement" or "self-funded MEWA" means any multiple 313 employer welfare arrangement that is not fully insured by a licensed insurance company.

No self-funded multiple employer welfare arrangement shall issue health benefit plans in the 314 Commonwealth until it has obtained a license pursuant to regulations promulgated by the Commission. 315 316 Notwithstanding any other section of this title or Article 4 (§ 3.2-116 et seq.) of Chapter 1 of Title 3.2 317 to the contrary:

318 1. Health benefit plans issued by a self-funded MEWA shall be subject to taxes and maintenance 319 assessments levied upon insurance companies pursuant to Chapter 25 (§ 58.1-2500 et seq.) of Title 58.1; 320 2. Health benefit plans issued by a self-funded MEWA are subject to protections of and other

321 provisions of the Virginia Life, Accident and Sickness Insurance Guaranty Association established under 322 Chapter 17 (§ 38.2-1700 et seq.);

323 3. All financial and solvency requirements imposed by provisions of this title upon domestic insurers 324 shall apply to domestic self-funded MEWAs unless domestic self-funded MEWAs are otherwise 325 specifically exempted. For the purposes of handling the rehabilitation, liquidation, or conservation of a domestic self-funded MEWA, the provisions of Chapter 15 (§ 38.2-1500 et seq.) shall apply; and 326

4. Health benefit plans issued by a self-funded MEWA shall be exempt from all statutory 327 328 requirements relating to insurance premium rates, policy forms, and policy cancellation and nonrenewal. 329 No provision of this subsection shall authorize a self-funded MEWA domiciled outside of the 330 Commonwealth to operate in the Commonwealth without obtaining a license pursuant to the regulations 331 promulgated by the Commission.

332 C. Neither the provisions of this section nor any other provision of this title shall be construed to 333 affect or apply to a multiple employer welfare arrangement (MEWA) comprised only of banks together 334 with their plan-sponsoring organization, and their respective employees, provided the multiple employer 335 welfare arrangement (i) is duly licensed as a MEWA by the insurance regulatory agency of a state 336 contiguous to the Commonwealth, (ii) files with the Commission a copy of its certificate of authority or 337 other proper license from the contiguous state, (iii) has no more than 500 Virginia residents who are employees of its member banks enrolled in or receiving accident and sickness benefits as insureds, 338 members, enrollees, or subscribers of the MEWA, and (iv) is subject to solvency examination authority 339 and reserve adequacy requirements determined by sound actuarial principles by such domiciliary 340 341 contiguous state. For purposes of this subsection:

342 "Bank" means an institution that has or is eligible for insurance of deposits by the Federal Deposit 343 Insurance Corporation.

344 "Plan-sponsoring organization" means an association that (i) sponsors a MEWA comprised only of 345 banks; (ii) has been actively in existence for at least five years; (iii) has been formed and maintained in 346 good faith for purposes other than obtaining insurance; (iv) does not condition membership in the 347 association on any health status-related factor relating to an individual, including an employee of an 348 employer or a dependent of an employee; (v) makes health insurance coverage offered through the association available to all members regardless of any health status-related factor relating to such 349 350 members or individuals eligible for coverage through a member; (vi) does not make health insurance 351 coverage offered through the association available other than in connection with a member of the 352 association; and (vii) meets such additional requirements as may be imposed under the laws of the 353 Commonwealth, and includes any subsidiary of such an association.